

CLOTHING POOL UPDATE

June 14th, 2018

- Clothing Pool has very busy with the change over from Summer to Winter school uniform. Door and online sales have been consistently busy, however, our strong team of volunteers manage the lines and uniform advise with ease
- With so many new students enrolled into 2018, our stock levels are high compared to this time last year. Stock that is usually held by suppliers, and released periodically though out the year, has had to be released early to accommodate the intake. Items include; backpacks, zipper jumpers, chair bags, excursion bags and socks
- The Girls Winter Pants and Tie uniform option has launched, yeah, with around 25 students opting to wear our new pants and tie ensemble instead of the traditional tunic. Chloe was photographed for the bulletin, and wow did she look super cute! The response to our new winter girls uniform has been very positive. Surrounding schools have been in contact with RPS Clothing Pool enquiring about our uniform for their schools
- It is important to note that the alternative girls winter uniform option has left our stock levels for winter tunics higher than forecasted
- This Winter season also seen the launch of our updated Zipper Fleece Jacket. The Zipper Fleece or “bomber” has been colour corrected to reflect a consistency in our school uniform colour - ink navy - with an

embroidered logo. The quality, cut and overall appearance has been well received

- Moving forward Clothing Pool is working on the following exciting projects and product launches;
 - New school uniform accessories; scrunchies, ribbons and clips – winter and summer colour options
 - Price reduction/negotiation for socks; importing option to decrease per unit price. Size labelling is also being developed
 - Clothing Pool structural overall planning vs POS system

TREASURER'S REPORT

As Term 2 comes to a close, we are pleased to report that the majority of business units are operating at or ahead of budget for the 2018 year.

Voluntary contributions

Voluntary contributions for the year total \$95,126, slightly up on last year's full-year result of \$94,956 and our budget of \$95,000. It is now expected that voluntary contributions will exceed \$100,000 this year.

Band Program

Band revenue for the year currently stands at \$97,815. We're currently forecasting an additional of \$20,730 for Term 3 taking forecast revenue for the year, in line with the budget, to over \$108,000, well ahead of 2017's equivalent of \$72,380.

Band expenses are currently just on \$77,000 with an additional \$20k expected for Term 3, a \$10,000 saving to budget. The net result will be a surplus of \$20,000 that will be invested back into the Band Reserve for the future purchase of new instruments.

The Band Committee has also resolved to centralize the servicing of all instruments at the end of the year and has negotiated a 30% discount with InTune for servicing. Parents renting instruments will be invoiced for the service cost of their instrument with their Semester 2 invoices and all instruments shall be serviced over the Christmas holidays. This policy will not only save parents money and time in servicing instruments, it will allow for a comprehensive audit of all instruments by the Band Committee.

Canteen

Canteen Sales continue to fall behind budget and prior years.

For the 8 months to 31 May, revenue has totalled \$83,500 compared to \$97,500 for the corresponding period in 2017. Despite the fall in revenue, cost of sales and canteen expenses are comparable (2018 \$56,200 + \$26,800 vs 2017 \$57,500 + \$26,200).

Despite the budget of \$150,000, Canteen sales are now forecast at \$127,700 (2017 \$148,700) and costs will now be managed to that level (2017 \$132,400), giving us a best case 'break even' forecast for the Canteen.

Due to poor trading, the employment of an additional paid employee in the canteen has been postponed.

As the P&C is unable to operate a business at a deficit, outsourcing of the Canteen needs to be urgently considered, and in the interim, possibly the closing of the Canteen on Wednesdays (Wednesday's typically account for 20% of the Canteen's weekly sales)

Clothing Pool

Sales for the 8 months to 31 May total \$105,500 compared to \$92,600 for the same period in 2017. Gross Margin is being maintained at 20% with the cost of sales of \$88,100 and expenses of \$5,000 generating a surplus of \$12,400.

At the end of May, stock holdings amounted to \$83,100 reflecting the buy-in of winter uniforms. This stock level is expected to significantly decrease prior to the 30 September financial year end.

Fundraising

Fundraising revenue and expenses are all in line with budget.

The major event for Term 2, the Mother's Day Breakfast generated revenue of \$4,990 with expenses of \$3,438. This is comparable to the previous year.

Program Contributions

Contributions to School Programs totals \$107,000 (Stage 3 Laptops \$60,000, STEM Program \$42,000, School Ground Maintenance \$5,000).

In agreement with the Principal, the \$20,000 allocated to supply a new Barbeque for the school will not be expended and the balance retained in P&C Funds.

\$20,000 allocated in the Budget for the purchase of a new Electronic Signboard is expected to be incurred in Term 3.

Introduction of GST

While the P&C is a not for profit organization, we are required to be registered for GST.

While some of our goods and services are exempt from GST, e.g. canteen, readathon and most fundraising, this is not the case for all the services that we offer.

We believe that the extracurricular programmes offered by our committees are enjoyed by the children, are great value for money (as costs are minimized due to the many volunteers that assist in the running of these programmes) and are of a high standard. In order to continue to offer these wonderful programmes, we need to be able to recoup all of our costs.

Due to the increasing size of our P&C activities, from 1 July 2018, we are obligated to include an amount for GST in our invoicing where applicable, particularly in relation to the Clothing Pool and Band programs.

From 1 July 2018, GST will be levied on the sale of uniforms through the Clothing Pool and on the Band Program.

The P&C will continue to "input tax" supplies made through the Canteen and accordingly GST will not be added to Canteen sales.

Band Snapshot

Concert Band	45	(Stage Band 13)
Intermediate Band	31	
Junior Band	57	
Totalling	133	

We are anticipating that our retention rate will be higher moving into 2019 especially with Junior Band moving to Intermediate.

At this stage, I am expecting CB to increase by 10%, Intermediate by 49%, and Junior Band to remain in the mid 50's.

Overall, we are expecting band numbers to be at

Concert Band	51	(25 x Yr 6 + 26 x Yr 5)
Intermediate Band	48	(drop out of 10)
Junior Band	58	(around the same as 2018)
Totalling	157	

All bands are travelling well, with special mention to IB who have moved ahead in leaps and bounds following a rocky start.

So far in Term 2

Senior Band Camp, Junior Band Camp (Intensive Day), Junior Band performance on Mothers Day, Stage Band have performed at Willoughby Girls High School for their music event.

Senior & Junior Band Camp – a great success. One of the best I have been to. Great outcomes for all bands. Thanks to the team of parents who worked to hard to make it happen. Special mention of course to Brett KS.

Junior Band – only term 2 and they are amazing us every week. We have a fantastic parent support group here making thing very easy for our Conductor Gerald Steinmann. Our recess rehearsal is still a bit of a challenge but the parents and school are doing all they can to help us make it work. The benefits of this second rehearsal are apparent in the achievements of the band already way into their Essential Elements and they can play a number of pieces now. They are bound to be our Musicale stars this year.

Intermediate Band – sadly we fare welled Vincent last week who returned to the US due to a family illness. We are currently trialing replacement conductors for the Thursday morning rehearsal. We have put a lot of thought into this band with Term 1 focusing on sectionals. Band camp was a real game changer for these guys and they are now in a position to start flying through the charts.

Concert Band - They continue to perform exceptionally well.

Competitions - We are very proud (and very excited) of our bands achievements in the Sydney Eisteddfod. Junior Band were stars achieving second place. Our Concert Band was Highly Commended amongst some very stiff competition.

Looking to Term 3

We are working towards setting a date for a music night in Term 3. This will be a short evening offering our bands plus and guest bands an opportunity to perform in a non – competitive environment allowing parents to see how well they are progressing. In addition

we are investigating the possibility of a Stage Band workshop for combined schools. We are also planning assembly performances for all bands.

Instruments – Term 3 will see us review our entire instrument hire program including our 5 year plan purchasing schedule.

We are currently reviewing and re-writing our band hire agreement, which will come in to effect next year.

In closing.....

I feel the program is progressing very well. We are reaching our benchmarks and constantly working on ideas and plans for improvements and ways to further engage students and parents.

I am so grateful to the proactive team of parents.

We are set for success!

We have the very best conductors on staff – Michael Connors, Gerald Steinmann and Tim Ferrier. They were overwhelmingly the top performing conductors (across all of their schools) in the Sydney Eisteddfod – sweeping the field with awards. How lucky are we to have them.

The key now for us is to keep the kids engaged and to keep pushing the message of “practice”.

We are also on budget and Reece Coleman will give you report on that 😊

Ciao

CANTEEN REPORT - TERM 2 - P&C Meeting 14/6/2018

What's happening at canteen:

- New volunteer roster: free sign up, dedicated weeks to each year and friends week
- Menu was revised with removal of some unhealthy items and low-sale labor-intensive items. Menu was also simplified, with addition of seasonal fresh fruit and hot food for winter
- New prices across the menu were introduced and in effect on Wed 23/5/18
- Introduction of 'Birthday basket' to the menu
- With the lack of a Canteen Special Event Day in term 1 having a minor impact on current revenue forecast, a special day is scheduled for the end of the current term (26th June), and every subsequent term in 2018.

Current issues and options:

- With the introduction of a new approach in term 2 to engage parent volunteers to sign-up for the canteen roster, we have seen a significant lift in volunteer numbers this term. Yet there still seems to be volunteer fatigue from some years within the school. In addition there has been occasions this term where the canteen has been short of volunteers on days due to the winter cold and flu season. These short notice shortfalls can and have been filled with our 'emergency volunteer list'.
- School24 system has likely been slowing our online sales due to its speed, poor operating system and its unsatisfactory customer support - *This has been confirmed by Hilla who has had many issues with the current system and its admin support. In addition Hilla has received numerous complaints from parents regards the unfriendly User Experience [UX] when using the current system.* Therefore, we would like to replace School24 with a new provider (Flexischools or Qkr)
- Due to the current canteen revenue position we are not considering an additional paid staff member, but rather keeping it as it currently is with the calling in of casual staff when it is critical. This seems to work within the current budget forecast.

Upcoming Events:

- Canteen special day on Tues 26/6

Principals Report June 2018

Throughout Term 2 and Term 3 there has been a great deal happening at RPS. I won't detail everything that we've been involved in but, needless to say, our students continue to be presented with a huge range of extra-curricular opportunities whilst also continuing to focus upon our core business of teaching and learning across the curriculum. Roseville PS has always been a school which encourages a high level of community participation and input. Many of our focus points this year are as a direct result of parent and community feedback. So, thanks again for your continued support and involvement.

Some of the major events and initiatives that have been occurring since our last meeting include:

- **Continued Teacher Professional Learning with Joanne Dooner our external Literacy partner.** Joanne has worked with RPS for many years and our current focus is upon improving our students' performance in and enjoyment of Writing. Joanne focusses upon unpacking the curriculum systematically, creating Teaching and Learning programs which focus upon individual and cohort need. This year we have released an updated RPS Writing Scope and Sequence and are now focussing upon embedding a programming method which is consistent across K-6. Team planning days have been allocated throughout the remainder of the year and Joanne will continue to work with us as we fine tune this process. Our focus is upon embedding the Super 6 of Writing into our teaching practice: Conventions; Ideas; Text Structure; Vocabulary; Devices and Audience.
- **Continued Teacher Professional Learning in the area of Critical and Creative Thinking.** As per our School Plan, embedding a school wide Critical and Creative Thinking program into everyday classroom use is one of our major goals. This year, our aim is to establish two components of the program, CCT.Education, across the school. The first is referred to as 'crunches' these activities occur for approximately 10 minutes at different points throughout the week. They involve presenting students with a range of dilemmas or problems which require differing thought processes to solve. The second aspect of the program that we're establishing this year is the embedding of seven dispositions required to become a critical and creative thinker. The required dispositions are: Open-Minded; Flexible; Risk Taker; Resourceful; Patient and Persistent; Ubiquitous Learner and Reflective. Embedding strategies to learn the mindsets required to possess these dispositions will be taught in a 4 week blitz early Term 3.
- **Our school was selected to participate in the NAPLAN on-line testing platform this year.** Congratulations to our NAPLAN Coordinator for working through this process. It ran smoothly at RPS and this was a testament to Mr Brown's work as well as the amount of technology we had available for students to access and we thank the

P&C for this. As most people would know, we don't tend to make a big deal of the NAPLAN process and this results in students feeling more at ease. This was the case again this year. However, the on-line aspect also seemed to make the tests more engaging and more student specific with differentiation incorporated into the system based upon student responses.

- **The annual RPS ANZAC Ceremony was held on April 12.** Congratulations to Mrs Ipsen and the Year 6 teaching team as well as the Year 6 students for coordinating and running this event so successfully. As in past years, we were joined by Mr. Bernard Flannagan of Chatswood RSL who spoke wonderfully. Many thanks to Mr Flannagan for his continued support. The service was extremely respectful and well done and was a great introduction to the upcoming ANZAC Day events.
- **The Allergy Awareness Mufti Day was held on May 17.** Many thanks to Ms Lane and all of the parent volunteers who were involved in coordinating this event. As always it was well supported by students and parents and \$733 was raised for The Sydney Paediatric Allergy Research Centre (Children's Hospital Westmead). With approximately 10:15% of our student population being affected by a food allergy the event is certainly extremely important and relevant at RPS.
- **The 3-6 Cross Country Carnival was held on May 22 at the St. Ives Showground.** We were fortunate with the weather and the event went ahead as planned. It was great to see the children trying their best and having a great time. Many had obviously put a lot of time and effort into training prior to the day. Thanks to Miss Sidwell for all of her efforts in coordination and a big thank you to all of the parents who volunteered on the day. The carnival couldn't progress the way it does without that kind of support.

Prior to our next meeting the following events will be taking place:

- **K-6 STEM Day is being held on June 26.** Mr Brown and the Technology Committee have been putting in an enormous amount of effort into setting up this day. All students across K-6 will be participating in collaborative activities which involve integrated aspects of Science, Technology, Engineering and Mathematics. STEM based activities generally develop learning experiences through the use of project-based learning strategies. Students are encouraged to develop 21st Century Learning and Innovation skills such as: collaboration; critical and creative thinking; communication and creativity. This intensive day is designed to further enhance the STEM based work that is already happening throughout the school. Thanks in advance to all of our parents for their support.
- **Stage 2 and 3 Parent-teacher Interviews are being held throughout the final week of this term.** Please be reminded that the timing of this process has been designed to complement our new reporting process. During the meeting parents and teachers will have the opportunity to

discuss student performance in more depth. When we initially developed the new reporting format one of the goals was to provide parents with specific information as to how they could work with their children to improve identified areas of development.

- **The final day of Term 2 will be July 6 and students return to school on July 24.**
- **The RPS Open Morning is being held on August 9.**
- **The Book Character Parade is being held on August 24.**

Many thanks

Sean Moran
Principal
12/06/2018

Grounds Report June 2018

At the time of writing this report our current landscaping project is nearing completion. The netting for the new retractable Cricket nets has been installed and the space has been opened up and extended. The result is an amazing facility for Cricket, which I personally believe will be one of the best on the North Shore. However, more importantly it will also be an extremely useful multi-purpose playground space. The outdoor structures have now been completed as has the new long jump pit and surrounds. In coming days the final concreting will take place, the synthetic turf will be laid and the new gardens and irrigation will be established. Weather permitting, the contractors have informed me that work should be finished in a couple of weeks.

It's been a huge process and long wait but we're nearly there. The new design will add much needed playground space for our students and, no doubt, the community will gain a lot of enjoyment from using the space and facilities as well.

Once again, I would like to thank everyone for their patience, especially those parents who have been hearing about and/or working on this project for close to four years. A lot of people have put a lot of time into planning the design and in raising the required funds. Nearly all of the funding has come via the RPS P&C and, despite the numerous hurdles we've encountered, the result is a wonderful community achievement.

Regards

Sean Moran
Principal
12/06/18